



ALDA Steering Committee

DRAFT AGENDA

Hotel Carlsberg , Tirana (Albania)

15th of July from 14.30 to 18.00

16th of July from 8.30 to 12.30

Participants

Antonella Valmorbida – ALDA Director

Olav Reinsersten - MFA Norvegia (to be confirmed)

Massimo Ciullo - partner leader adl Albania, Councillor Brindisi Municipality

Franco Menga - Delegate ADL Albania

Francesco Fiera - Coordinator International projects unit, Brindisi Municipality

Miljenko Turniski - Delegate ADL Osijek

Umberto Ademollo - Delegate ADL Verteneglio

Paula Raunza – Delegate ADL Sisak

Olga Perusic - Delegate ADL Subotica

Sasa Marinkov - Delegate ADL CSS

Rainer Lovato – CEB – Country Manager

Ilaria Ostini – Intesa Sanpaolo - South Eastern Europe Banks Dpt

Michel Bongiorno - Intesa Sanpaolo - South Eastern Europe Banks Dpt

Aleksandar Marjanović – Banca Intesa Beograd - Retail Product and Service Management Dpt

Vojkan Pavlović – Banca Intesa Beograd - Small Business Management Dpt

Sinisa Spoliarek – PBZ Croatia - Executive Director

Izidor Morovic – PBZ Croatia - Regional Manager

Stefano Farabbi – ISP Albania – CEO

Luanda Decka – ISP Albania – Head of SME

Lauresha Basha – ISP Albania – Head of Corporate Communication



Programme

15th of July 2010

14.30 Welcome and opening remarks

(Farabbi – Reinsersten)

14.45 Definition of the objectives of the meeting *(ISBD Representatives – Valmorbida, Ciullo)*

15.00 Report on the activities implemented in 2009

- how LDAs operate (current business model) *(LDAs Representatives)*
- achievement and difficulties by countries *(Alda – Banks Representatives)*
(figures and description of the loans disbursed)
- suggestions from Serbian and Croatian Banks *(Banks Representatives)*
to help ISP Albania in starting the Project

16.30 Coffee Break

16.45 Bridging activities in Albania and opportunities of the programme

- overview of Microcredit Services in Albania *(ISP Albania and Albanian LDA: TDB)*
- opportunities and difficulties *(ISP Albania and Albanian LDA: TDB)*
- identification of potential target groups *(ISP Albania and Albanian LDA: TDB)*
(women, young entrepreneurs, ...)
- assessment of local LDAs capacities *(Alda representatives: TDB)*
(staff, training needs, relations with local entities)

18.00 End of the 1st day meeting – Back to the Hotel

20.00 Dinner at ABA 5th Restaurant

Dress code: casual



16th of July 2010

8.30 Perspective for the Microcredit scheme
for 2011/2013

(Valmorbida- Lovato)

9.00 High level proposal for next year (2010/2011)
in Serbia, Croatia and Albania

(ISBD Representatives –Valmorbida)

- target to achieve
- capital at disposal
- methods and agreements on cooperation with the Banks

9.30 Working groups by country about the detailed
action plan

(Banks and LDAs)

- support by the LDAs
- support by the Banks
- how to reach the target
- marketing and communication activity

11.15 Report in plenary about the action plan
created by the working group

(Speaker of each Group)

12.00 Conclusions

(ISBD Representative - Valmorbida)

12.15 End of the meeting and Greetings

(Farabbi)

Dress code: casual